

John P. Falchi

Capabilities Profile

Individual Solicitations (Partial Listing)

- 2008 First Unitarian Universalist Church, San Diego, CA \$2,800,000**
- Many Church Members personally solicited in this campaign to achieve more than double previous results.
- 1981 Ray Bolger, Los Angeles, CA \$500,000**
- UCLA Theater Program Planned Gift

Government Grants Obtained (Partial Listing)

- 1990-94 San Diego City Arts and Culture Commission, San Diego, CA \$80,000**
- Mexico-U.S. Border Project, Oper. Exp (\$20,000/yr. for 4 years)
- 1981 U.S. Government, National Endowment for the Arts, Washington, DC \$150,000**
- UCLA Film Archives Preservation Project, Los Angeles, CA

Foundation Grants Obtained (Partial Listing)

- 1989 Fund for Enrichment of The Human Spirit, NY, NY \$15,000**
- East-West Foundation, Conference Seed Money, Fullerton, CA
- 1981 Japan Foundation, NY, NY \$100,000**
- UCLA Japanese Friendship Mission, Los Angeles, NY, Wash., DC

Corporate Grants Obtained (Partial Listing)

- 1995 National Safety Associates, Nashville, TN \$10,000**
- Hamilton Elementary, Early Childhood Education Mentoring Program, San Diego, CA
- 1981 Toyota Weisman Corporation, NY, NY, \$100,000**
- UCLA, Japanese Friendship Mission, Los Angeles, NY, Wash., DC

**Organizational Grants Obtained
(Partial Listing)**

1989	Institute of Noetic Sciences, Palo Alto, CA	\$10,000
	<ul style="list-style-type: none">• East-West Foundation, Conference Seed Money, Fullerton, CA	
1981	Asian Cultural Council, NY, NY	\$100,000
	<ul style="list-style-type: none">• UCLA Japanese Friendship Mission, Los Angeles, NY, Wash., DC	